



Services Profile

CorLa is a PFI specialist company that delivers expert services in the following disciplines:

- **SPV Management Services**
- **Management Consultancy**
- **Bid Management & Support**
- **Technical Services**

CorLa comprises a multi-disciplinary team of professionals that is able to bring to bear the appropriate skill mix on your issues. Their track record is unique in the market place and is based on sound, no-nonsense delivery of solutions that work and will stand the test of time.

SPV Management

Requires a broad range of skills reflecting the diverse and changing needs of the PFI projects themselves.

CorLa's skill set comprises:

Management & Corporate Governance

from the proper administration of the SPV itself to the coordination of all of the specialist inputs to ensure that the stakeholders secure best value for money from their investment

Financial

from management accounting to financial modelling to liaison with the funders, thus always ensuring that the interested parties get the right information in the right format at the right time

Technical

the technical needs of any PFI project change over time, reflecting its transition from the negotiation phase to financial close to the construction phase through commissioning to service delivery.

CorLa's offering is a flexible one that is tailored to ensure that stakeholders get the skill mix and resourcing level that their project requires at any given time through a project's Life Cycle. CorLa's team has skills covering design, construction, FM, ITC and Independent Certifications.

Management Consultancy

Working with both public and private sector clients, CorLa is unique in the PFI management consultancy world in offering a skill and experience mix that is

based not only on theoretical knowledge of what is seen to be best practice but also from a base of having delivered results in the real world. Our advice has thus always been tested against what works well in practice as well as being based on up to the minute knowledge of where the market is going.

CorLa's management consultancy has included advice on the following key areas:

- Development of Business Cases
- Process review and reengineering
- Procurement
- Market Testing
- Commercial negotiations
- Payment Mechanism
- Bid Management
- Operational Commissioning
- Post – Project Appraisal

Bid Management & Support

CorLa has worked with many of the UK's blue chip PFI companies to deliver successful closure and subsequent delivery of no fewer than 16 major PFI projects with a capital value in excess of £2bn.

CorLa has worked with stakeholders to identify what works best thus ensuring:

- Good design
- Best value for money
- Optimal life cycle costs

CorLa is structured to be able to take principal investor risk alongside its fellow investors and thus to share bidding risk whilst ensuring optimal chances of success.

Independent Certification

CorLa is able to provide a robust and highly cost effective Independent Certification service resourced with experts who have certified or are currently engaged for 15 Projects.

CorLa

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